

N. Pontus Leander

Curriculum Vitae

Address

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Background

Assistant Professor of Psychology, University of Groningen, the Netherlands (2011-present)
Post-Doctoral Associate, Duke University (2009-2011)

Ph.D. Psychology, Duke University (2009)
M.A. Psychology, Duke University (2007)
B.A. Psychology, Georgia State University (2001) *Cum Laude*

Citizenship: USA, Sweden

Papers

Journal Articles

1. Leander, N. P., & Chartrand, T. L. (2017). On thwarted goals and displaced aggression: A compensatory competence model. *Journal of Experimental Social Psychology*, 72, 88-100. doi: 10.1016/j.jesp.2017.04.010
2. Stroebe, W.*, Leander, N. P.*, & Kruglanski, A. W.* (2017). Is it a dangerous world out there? The motivational bases of American gun ownership. *In press, Personality and Social Psychology Bulletin*.
*shared authorship
3. Leander, N. P., Kay, A. C., Chartrand, T. L., & Payne, B. K. (2017). An affect misattribution pathway to perceptions of intrinsic reward. *Social Cognition*, 35, 163-180. doi: 10.1521/soco.2017.35.2.163
4. Leander, N. P., vanDellen, M. R., Rachl, J., Shah, J. Y., Fitzsimons, G. J., & Chartrand, T. L. (2016). Is freedom contagious? On reactance motivation and sensitivity to deviant peers. *Motivation Science*, 2, 256-267. doi: 10.1037/mot0000042
5. Hogenelst, K., Sarampalis, A., Leander, N. P., Müller, B. C. N., Schoevers, R. Ra., Rot, M. aan het (2016). The effects of acute tryptophan depletion on speech and behavioral mimicry in individuals at familial risk for depression. *Journal of Psychopharmacology*, 30, 303-311. doi: 10.1177/0269881115625156

6. vanDellen, M. R., Shah, J. Y., Leander, N. P., Delose, J. E., & Bornstein, J. X. (2015). In good company: Managing interpersonal resources that support self-regulation. *Personality and Social Psychology Bulletin*, *41*(6), 869-882. doi: 10.1177/0146167215580778
7. Leander, N. P., Shah, J. Y., & Sanders, S. (2014). Indifferent reactions: Regulatory responses to the apathy of others. *Journal of Personality and Social Psychology*, *107*(2), 229-247. doi: 10.1037/a0037073
8. Van Yperen, N. W., & Leander, N. P. (2014). The overpowering effect of social comparison information: On the misalignment between mastery-based goals and self-evaluation criteria. *Personality and Social Psychology Bulletin*, *40*(5), 676-688. doi: 10.1177/0146167214523475
9. Leander, N. P., & Shah, J. Y. (2013). For whom the goals loom: Context-driven goal contagion. *Social Cognition*, *31*(2), 187-200. doi: 10.1521/soco.2013.31.2.187
10. Leander, N. P., Chartrand, T. L., & Bargh, J. A. (2012). You give me the chills: Embodied reactions to inappropriate amounts of behavioral mimicry. *Psychological Science*, *23*, 772-779. doi: 10.1177/0956797611434535
11. Leander, N. P., Shah, J. Y., & Chartrand, T. L. (2011). The object of my protection: Shielding fundamental motives from the implicit motivational influence of others. *Journal of Experimental Social Psychology*, *47*(6), 1078-1087. doi: 10.1016/j.jesp.2011.04.016
12. Leander, N. P., Chartrand, T. L., & Wood, W. (2011). Mind your mannerisms: Behavioral mimicry elicits stereotype conformity. *Journal of Experimental Social Psychology*, *47*(1), 195-201. doi: 10.1016/j.jesp.2010.09.002
*Editor's choice, *Science* (2010), Vol. 330(15)
13. Leander, N. P., Shah, J. Y., & Chartrand, T. L. (2009). Moments of weakness: The implicit context-dependencies of temptations. *Personality and Social Psychology Bulletin*, *35*(7), 853-866. doi: 10.1177/0146167209334784
*Winner, 2009 SPSP Student Publication Award
14. Dabbs, J. M., Jr., Cate, K., Brower, A., Emery, C., Leander, N. P., & Zachary, M. (2003). Testosterone treatment, affect, and appearance: Slight effects in normal subjects. *Journal of Social Behavior and Personality*, *31*(4), 387-394.

Selected works in progress:

15. Leander, N. P. (under review). *The will to believe: How implicit context cues shape faith in distant goals.*
16. Leander, N. P., Stroebe, W., & Kruglanski, A. W. (under revision). *The influence of monsters: Perceived threat of a mass shooting legitimizes guns as instruments of power.*
17. Stroebe, W., Leander, N. P., & Kruglanski, A. W. (*provisionally accepted*). The impact of the Orlando mass shooting on fear of victimization and gun-purchasing intentions: Not what one might expect.

Book Chapters

18. Leander, N. P., & McCulloch, K. C. (Forthcoming). Self-regulatory inhibition. Chapter to appear in J. Y. Shah (Ed.) *Frontiers of Social Psychology: Self-regulation*. Series Editors: A. W. Kruglanski & J. P. Forgas. Publisher: Taylor & Francis.
19. Leander, N. P., & Chartrand, T. L. (2011). Nonconscious battles of will: Implicit reactions against the goals and motives of others. In J. Forgas, A. Kruglanski, & K. Williams (Eds.), *Social Conflict and Aggression* (pp. 83-102). New York: Psychology Press.
20. Leander, N. P., Chartrand, T. L., Shah, J. Y. & Fitzsimons, G. J. (2010). Feeling the pressures: Considering the context-dependence of reactance motivation in underage alcohol consumption. In M. C. Campbell, J. Inman, R. Pieters (Eds.) *Advances in Consumer Research* (Vol. 37, pp. 53-56). Duluth, MN: Association for Consumer Research.
21. Leander, N. P., Moore, S. G., & Chartrand, T. L. (2009) Mystery moods: Their origins and consequences. In G. Moskowitz & H. Grant (Eds.) *The Psychology of Goals* (pp. 480-504). New York: Guilford.
22. Shah, J. Y., Hall, D., & Leander, N. P. (2009). Moments of motivation: Margins of opportunity in managing the efficacy, need, and terms of striving. In G. Moskowitz & H. Grant (Eds.) *The Psychology of Goals* (pp. 234-254). New York: Guilford.

Honors

Awards and Funding

Editor's Choice for Psychology, *Science*, 330(15): *Mind your mannerisms: Behavioral mimicry elicits stereotype conformity* (2010).

SPSP Student Publication Award: *Moments of weakness: The implicit context-dependencies of temptations* (2009).

Faculty support grant, Univ. Groningen	€10000
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Collaboration grant: Dropout among first-year undergraduates (co-applicant) Univ. Groningen	€22210
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Departmental initiative to advance Internet-based psychological research, Univ. Groningen (2014; 2016)	€90000
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Postdoctoral position, Social Science Research Institute, Duke Univ.	\$100000
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Research assistantship for advanced statistical analysis, Duke Univ. (2008)	\$9490
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Summer Research Award, Duke Univ. (2008)	\$4000
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Graduate Student Teaching Mini-Grant, Duke Univ. (2007) <i>The Duke Behavioral Research Guide</i>	\$1500
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Vertical Integration Program, Duke Univ. (2007, 2010)	\$1800
National Institute on Drug Abuse (NIDA) seed grant (2005). <i>The implicit motivational influence of significant others on adolescent substance use</i> (with T. L. Chartrand)	\$10000

Invitations

Invited speaker, Society for Self and Identity Preconference (EASP 2014), Amsterdam, Netherlands. *Mirror inferences: Misattributing a mimicker's attributes as self-attributes.*

Departmental talks: University of Maryland, College Park (2017), Duke University (2017), NYU-Abu Dhabi (2016), University of Cambridge (2016), Lancaster University (2015), Tel Aviv University (2015), University of Washington, St. Louis (2015), University of Georgia (2014), University of Pittsburgh (2014, 2013), Utrecht University (2013), University of Southern California (2010).

Research in the Media

Psychology Today (2016; 2014); Science Magazine (2012, 2010), Scientific American (2012); The Atlantic (2015); Huffington Post (2012); MSNBC (2012); Wall Street Journal (2012), Men's Health (2012). Links available at www.pontusleander.com.

Interviews:

1. Today Show (2016): <http://www.today.com/health/what-makes-person-creepy-these-behaviors-physical-traits-study-finds-t85401>
2. Merryman, A. & Bronson, P. (2013). *Top Dog: The Science of Winning and Losing*. Random House (352 p.)
3. Kashdan, T. & Biswas-Diener, R. (2014). *The Power of Negative Emotion: How Anger, Guilt, and Doubt are Essential to Success and Fulfillment*. Penguin (304 p.)

Conferences

Symposia

1. Leander, N. P. (July, 2017). *Displaced aggression and violence: A compensatory competence theory*. Symposium on *Cruel intentions: On the use, and potential abuse, of goal instrumental others*. European Association of Social Psychology, Granada, Spain.
2. Leander, N. P. (May, 2017). *The influence of monsters: How a major mass shooting legitimizes guns as instruments of power*. Symposium on *The Psychology of Collective Action: Understanding the process of Radicalization/Deradicalization*, Association for Psychological Science, Boston, MA.
3. Leander, N. P. (2017). *Is displaced aggression instrumental for competence need satisfaction?* Symposium on *Interpersonal Processes in Goal Pursuit: Implications of Perceiving Others as Motivationally Instrumental* (co-organizer), Society for the Study of Motivation, Boston, MA.
4. Leander, N. P. (2017). *The implicit influence of mimicry: A self-other confusion theory*. Speaker at SPSP Nonverbal Behavior preconference, San Antonio, TX.

5. Leander, N. P. (2016). *Faith in distant goals: How goal-relevant primes shape intuitive goal appraisals*. Symposium on *Self-regulatory forecasting* (organizer), Society for the Study of Motivation, Chicago, IL.
6. Leander, N. P. (2015). *A compensatory competence theory of displaced aggression: Extensions to intergroup conflict*. Conference on Identity, Emotion, and Intergroup Conflict, Tel Aviv, Israel.
7. Leander, N. P. (2014). *A compensatory competence theory of displaced aggression*. Symposium, European Association of Social Psychology (EASP), Amsterdam, Netherlands.
8. Leander, N. P. (2013). *The unconscious bully: Compensatory aggression in response to nonconscious goal failure*. Symposium, Motivation in Social Contexts Conference, Krakow, Poland.
9. Leander, N. P. (2013). *Testing an affect misattribution theory of intrinsic motivation*. Symposium, European Association of Work and Organizational Psychology, Muenster, Germany.
10. Leander, N. P. (2013). *Smooth moves: The literal "smoothness" of nonverbal behavioral mimicry*. Nonverbal behavior preconference, SPSP, New Orleans, LA.
11. Leander, N. P., Chartrand, T. L., & Bargh, J. A. (2011). *You Give Me the Chills: Embodied Reactions to Implicit Mimicry Norm Violations*. Symposium, SESP, Washington, D.C.
12. Leander, N. P., & Chartrand, T. L. (2011). *Lasting Impressions: Behavioral Mimicry Elicits Psychological Mimicry*. Symposium, SPSP, San Antonio, TX.

Co-authored Talks

- Rachl, J., & Leander, N. P. (2014). SPSP, Austin.
- Fitzsimons, G. J., Leander, N. P., Chartrand, T. L., Shah, J. Y. (2009). ACR, Pittsburgh.
- Shah, J.Y., & Leander, N. P. (2008) Symposium, SPSP, Albuquerque.
- Shah, J.Y., Leander, N. P., & Chartrand, T. L. (2007). SPSP, Memphis.
- Chartrand, T. L., Leander, N.P., & Shah, J. Y. (2007). SPSP, Memphis.

Posters

- Leander, N. P., & Shah, J. Y. (2010). SPSP, Las Vegas.
- Leander, N. P., & Shah, J. Y. (2009). SPSP, Tampa.
- Leander, N. P., Chartrand, T. L., & Wood, W. (2008). Albuquerque.
- Leander, N.P., & Shah, J.Y (2007). SPSP, Memphis.
- Leander, N.P., Shah, J. Y., & Chartrand, T. L. (2006). SSSP, Knoxville.
- Leander, N.P., Shah, J.Y., & Chartrand, T.L. (2006). SPSP, Palm Springs (CA)
- Dabbs, J.M., Bassett, J.F., Brower, A.M., Cate, K.L., DeDantis, J.E., & Leander, N.P. (2003). APA, Atlanta.

Teaching

Courses Taught

Lecture/Seminar :

- Research Masters: Advances in Organizational psychology (Univ. Groningen, 2017)
- Research Masters: Social & Organizational seminar (Univ. Groningen, 2012-2016)
- Bachelors: Psychological research methods practical (Univ. Groningen, 2016-2017)
- Bachelors: Introduction to I/O Psychology (Univ. Groningen, 2012-2017)
- Bachelors: Psychology of Consumers (Duke Univ., 2009)

Workshops given:

Duke: MediaLab (2006-2011); SPSS (2009-2011)
 Kurt Lewin Institute: Medialab & DirectRT (2012-2013, 2016)
 Kurt Lewin Institute: Social Cognition PhD Track Meeting (2015, 2016)

Teaching Assistantships (Duke, 2005-2008):

Applied Correlation & Regression Analysis (graduate), Applied Analysis of Variance (graduate), Data Analysis/Statistical Inference, Research Methods, Stress and Coping, Psychology of Consumers.

Teaching of Research Design, Methods, and Statistics

Social & Organizational psychology Bachelor Thesis Groups (2012-2016); Individual Bachelor Theses (2013-2014); Honors projects (2012, 2014, 2015); Research Master student adviser (2013-2015); Duke Reader Project (writing mentor, 2011-2014); Duke Vertical Integration Program (research mentor, 2007, 2010).

Postgraduate Thesis SupervisionDoctoral:

Judith Rachl (PhD anticipated 2017), Ben Gutzkow (pending departmental approval)

2yr Research Masters:

Thore Johannsen, Lotte Kammenga, K. Kleist

1yr Masters:

Attema, S., R. Ba, E. Banning, A. de Beaufort, I. Bijleveld, T. Bogers, M. Danielski, H. Elsenbroek, A. Grunow, S. Heitmeier, S. Ivers-Tiffée, F. Janssen, K. Liesen, S. Koop (cum laude), D. Lodder, K. Nierop, S. Oosterwijk, C. Oppelt, E. Oude-Brunink, M. Rutgers, L. Schutte, A. Thielen, T. Tietjen, C. Timmerman, L. Wais (cum laude), W. Walter, H. Wolters, S. Willigers, D. Zipper.

Dutch teaching certification “BKO”

Other activities

Reviewer:

Editorial Board, Self and Identity (2013-present)

Basic and Applied Social Psychology, Cognition and Emotion, Emotion, European Journal of Psychology of Education, European Journal of Social Psychology, Field Methods, French Research Agency (ANR), Journal of Consumer Research, Journal of Experimental Psychology: General, Journal of Experimental Social Psychology, Journal of Language and Social Psychology, Journal of Personality and Social Psychology, National Science Foundation (NSF), Personality and Social Psychology Bulletin, Science, Self and Identity, Social Psychological and Personality Science, Social Psychology, Work & Stress

Committees:

Coordinator, KLI Social Cognition Track (2016-2017); Program Committee, Society for the Study of Motivation (2016).

University of Groningen: Committee Chair, Internet Research Fund (2015 - present); Committee Chair – ICT advisory committee (2014 – present); Psychology lab facilities (2012-2014); Research Master thesis proposal review committee (2012 – present).

Memberships:

Kurt Lewin Institute (Interpersonal Behavior), Society for Personality and Social Psychology (SPSP), Society for the Study of Motivation (SSM) European Association of Work and Organizational Psychology (EAWOP)